Saud Barzanji

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Professional summary

Licensed Lawyer (Saudi Bar Association Member) by the Saudi Ministry of Justice since March 2024, with substantial expertise in drafting, reviewing, and negotiating high-value legal agreements, including Share Purchase Agreements (SPA), Joint Venture (JV) agreements, commercial contracts, and employment agreements. Experienced in securing foreign investment licenses through the Saudi Ministry of Investment and facilitating the establishment of regional headquarters for multinational corporations operating in Saudi Arabia. Proficient in managing the full corporate lifecycle, including the incorporation of all types of companies, drafting, and amending Articles of Association, corporate restructuring, updating management structures, modifying commercial registrations, and overseeing liquidation processes. Additionally skilled in developing and implementing internal corporate policies and labor regulations, ensuring full compliance with Saudi laws and international best practices. Possesses a strong litigation background, with a proven record in preparing legal memoranda, pleadings, defense submissions, attending court hearings, and effectively representing clients before judicial authorities. Renowned for delivering strategic, business-focused legal solutions that drive corporate success, mitigate risks, and ensure full regulatory compliance across all operational areas.

Work history

Legal Associate, 12/2023 - Current
Alakeel & partners in cooperation with Mayer Brown - Riyadh

- Draft, review, and negotiate high-value agreements, including:
- Share Purchase Agreements (SPA)
- Joint Venture (JV) agreements
- Commercial contracts
- Employment agreements
- Provide strategic legal advice to corporate clients on transactions, structuring, and regulatory compliance.
- Secure foreign investment licenses through the Saudi Ministry of Investment (MISA).
- Facilitate the establishment of regional headquarters (RHQs) for multinational companies.
- Guide international clients through Saudi market entry and business setup.
- Incorporate all types of companies (LLC, JSC, branches, etc.) under Saudi law.

- Draft and amend Articles of Association and shareholder agreements.
- Handle corporate restructuring, ownership transfers, and liquidation processes.
- Modify management structures and update commercial registrations (CRs).
- Draft internal policies, governance frameworks, and labor regulations.
- Ensure compliance with Saudi labor laws and global best practices.
- Develop authority matrices and internal decision-making structures.
- Prepare legal memoranda, pleadings, and defense submissions.
- Attend hearings and represent clients before judicial and quasi-judicial authorities.
- Manage litigation strategy in coordination with stakeholders.
- Monitor legal and regulatory developments impacting business operations.
- Advise clients on mitigating legal risk and maintaining regulatory compliance.
- Coordinate with government bodies to resolve compliance or licensing issues.

Trainee Lawyer, 05/2023 - 11/2023

Bara Mousa Law Firm

- Assisted in the preparation and review of legal documents, including contracts, agreements, and court filings.
- Conducted legal research to support case strategies and compliance matters.
- Participated in client meetings and case discussions, enhancing understanding of client needs and legal challenges.
- Shadowed senior lawyers in litigation proceedings, contributing to the development of case strategies and trial preparation.
- Engaged in due diligence processes for corporate transactions, including mergers, acquisitions, and joint ventures.

Trainee Lawyer, 02/2021 - 11/2022

H.Y.B Law Firm

- Specialized in contracts, assisting in the drafting, review, and negotiation of various agreements.
- Attended hearings and supported senior attorneys in case preparations.
- Gained valuable insights into litigation processes and enhanced legal research skills.

Skills

- Drafting and Negotiating Commercial Agreements (SPA, JV, Employment, and Service Contracts)
- Corporate Structuring and Regulatory Compliance
- Development and Implementation of Internal Corporate Policies and Labor Regulations
- Strategic Legal Advising and Risk Mitigation

- Company Incorporation, Governance, and Liquidation Management
- Licensing and Regulatory Approvals (Ministry of Investment and Regional Headquarters Licensing)
- Legal Research, Memoranda Preparation, and Court Representation
- Commercial Litigation and Dispute Resolution
- Contract Review, Amendment, and Risk Assessment
- Client Representation before Judicial and Regulatory Authorities

Education

Bachelor In Regulation Law, 2017 - 2020

King Abdul-Aziz University - Jeddah

Certifications and Licenses

- Corporate Law, University of Manchester, UK, 01/01/23
- Leadership, Kings College London, UK, 01/01/19