MAHMOUD ABDELSATTAR AHMED ALI

Senior Legal Counsel | Corporate, Commercial & Litigation

Abha, Saudi Arabia | Egyptian | Married | Military Service Completed

M.abdelsattar1984@gmail.com | +966 568 056 854

EXECUTIVE PROFILE

Senior Legal Counsel with 15+ years of legal experience across Saudi Arabia and Egypt, advising executive management and corporate clients on commercial, contractual, regulatory, compliance, litigation, arbitration, investment, banking, and aviation-related matters. Proven record in managing complex disputes exceeding USD 400 million, drafting and negotiating legal documents, supporting legal governance and internal investigations, and delivering practical, business-oriented legal solutions for local and international organizations.

TARGET ROLES

Senior Legal Counsel | Legal Manager | Corporate Legal Counsel | Legal Consultant | Contracts & Compliance Advisor | Litigation & Disputes Counsel

CORE LEGAL EXPERTISE

Corporate & Commercial Law	**Contract Drafting & Review**	**Litigation & Arbitration**
Regulatory Compliance	**Legal Risk Management**	**Internal Investigations**
Investment & GAFI Matters	**Banking Legal Opinions**	**Aviation Registration & Mortgages**
Governance Support	**Dispute Prevention**	**Executive Legal Advisory**

PROFESSIONAL EXPERIENCE

Legal Counsel - **Sabq Al Aimtiaz for Trade Co. Ltd** | Saudi Arabia | April 2022 - Present

Brands supported: Barns, Al Tazaj, Munch Bakery, Slider Corner

- Provide legal counsel to management on commercial, contractual, regulatory, operational, compliance, and risk-related matters.
- Draft, review, and negotiate contracts, memoranda, policies, and internal legal documents to support business operations and reduce legal exposure.
- Advise on dispute prevention, legal documentation, governance requirements, and risk mitigation strategies across multiple brands.
- Support internal investigations and coordinate legal responses to operational and corporate governance matters.
- Work closely with executive management and business units to provide practical legal advice aligned with commercial objectives.

Senior Lawyer / Legal Counsel - **Al-Kamel Law Firm** | Egypt | April 2010 - March 2022

- Represented plaintiffs and defendants before courts, government authorities, and arbitration forums in civil and commercial matters.
- Managed complex litigation and arbitration matters, including high-value disputes exceeding USD 400 million.
- Prepared legal briefs, pleadings, statements of claim, memoranda, contracts, company bylaws, internal policies, and board-level legal documentation.
- Advised boards of directors and corporate clients on legal rights, obligations, negotiations, dispute strategy, and legal risk management.
- Handled incorporation and investment procedures before the General Authority for Investment and Free Zones (GAFI).
- Dealt with the Egyptian Civil Aviation Authority on aircraft registration and mortgage agreements.
- Provided legal opinions involving banking, finance, and Central Bank-related matters.

SELECTED INTERNATIONAL & CORPORATE CLIENTS

World Bank, IFC, Infinity 50 for Renewable Energy, Johnson & Johnson, Microsoft, Procter & Gamble, Airbus Canada, British Museum, Cairo American College, Export Development Canada, Palm Hills, Lloyd's, Chevron Egypt, Natixis, DEG, Karm Solar, Cement Wadi El Nil, and others.

EDUCATION

- PhD in Trade Law - Ain Shams University
- Dissertation Title: The Impact of Acquisitions on Freedom of Competition

Master's Degree in Law - Menoufia University
Bachelor of Law - Menoufia University

CERTIFICATIONS, CONFERENCES & RESEARCH

Bank Lawyer Certificate - Central Bank of Egypt
Customs Clearance Certificate - Ministry of Finance
First International Conference for the Protection of Arab Investment
Conference on Unified Insurance Law and Comprehensive Health Insurance Law
Biannual conference on the role of state courts in international arbitration
Diploma in International Protocol and Ceremonies Strategies
Published Peer-Reviewed Research: The Legal Nature of Acquisitions and Their Impact on Free Competition
Project Management Course

PROFESSIONAL MEMBERSHIPS & LANGUAGES

Registered member of the Egyptian Bar Association; Attorney before Court of Appeal.
Arabic: Native | English: Professional working proficiency.
Excellent command of Microsoft Office.