Procurement Manager

AHMED MOHAMED

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COMPETENCY SUMMARY

- **Sourcing:** Finding and vetting high-quality, reliable suppliers.
- **Negotiation:** Securing the best pricing, terms, and contracts.
- **Cost Control:** Minimizing spend and maximizing ROI through data analysis.
- **Risk Management:** Protecting the supply chain from disruptions and compliance issues.
- **SRM:** Building and maintaining strong supplier relationships.

STUDIES

Bachelor of Commerce , - Ain Shams University, Egypt, Cairo (1994/1998)

TRAINING AND CERTIFICATIONS: -

- Maarif online Courses (KSA), ICDL-CMA-International Accounting 2021/2022
- GATE for Managing Education Projects (Egypt), **EMA**, F. **Planning**, 2015
- Egyptian Institute for Training and Development (Egypt), **MINI MBA, CMA**1&2/ 2015
- International arbitration Organizations (Egypt), International Disputes 2015
- Ministry of Finance (Egypt), Tax Treatment 2003
- Arab Institute for Studies UNESCO (Egypt), MS Office and computer science**1995**

SKILLS :

- Digital Marketing.	- Leadership expériences	- Project Management
- Conflit Résolution.	- Data Analysais	- Fore casting

ACHIEVEMENTS AND HONOURS:

Building/construction projects and security barriers:
1- Custodian of the Two Holy Mosques Project/Security Headquarters 2019/2024, 70% of the project has been implemented
2-Girls' College Project in Al-Rass 2022
3- Buraidah sanitation project 2016
4-Al-Ahsa Celebration Hall Project 2016
Road and maintenance projects:
1- Hail/Al-Jawf double road asphalt project, 2004
2- Hail/Al-Jawf railway line construction project 2006
In the field of scrap metals:
1- Exporting containers to European and Asian countries through the port in Jeddah2006/2016

ACHIEVEMENTS:

- Cost Savings: Reduced annual spend by 15% through strategic vendor consolidation.

- Automation: Cut PO processing time by 40% by implementing an e-procurement system.

PROFESSIONAL EXPERIENCE:

Contracts & Procurement Manager

RANDA FOR TRADING & CONTRACTING CO (05/2016- NOW)
SAUDI ARABIA, RIYADH

- **Strategic Sourcing:** Identify, evaluate, and onboard high-performing vendors.
- **Contract Lifecycle Management:** Draft, negotiate, and renew complex legal agreements and SLAs.
- **Tendering & Bidding:** Lead RFP/RFQ processes from scope definition to final award.
- **Cost Management:** Analyze spend data to drive cost-saving initiatives and budget adherence.
- **Compliance & Risk:** Ensure all contracts meet legal, ethical, and corporate governance standards.
- **Performance Tracking:** Manage supplier relationships using KPIs and regular audits.

Procurement Manager

BOUDAL INCORPORATE CO.(12/2006-02/2016)
SAUDI ARABIA, JEDDAH

- **Develop and execute sourcing and contracting strategies for CAPEX and construction categories, including engineering, design, warehouse builds, and site infrastructure.**
- **Collaborate with Engineering, Maintenance, and Operations teams to plan and deliver capital projects on time and within budget.**
- **Lead supplier selection, RFx, negotiation, and contract execution processes for major construction and capital procurement.**
- **Establish and maintain supplier relationships to ensure quality, safety, and on-time performance.**
- **Implement cost tracking, budget control, and KPI systems to monitor supplier and project performance.**
- **Support risk management, compliance, and sustainability initiatives in all procurement activities.**
- **Contribute to continuous improvement and standardization of sourcing processes across CAPEX and construction categories.**

Project Accountant
AL OMAIER FOR TRADING & CONTRACTING CO. (06/2004-07/2006)
SAUDI ARABIA, HAIL

- Managed $5M budget, ensuring on-time project delivery within financial goals
- Optimized cost allocation, saving $200K annually for key projects
- Prepared forecasts that enhanced decision-making for senior management
- Developed robust financial models, driving strategic growth initiatives
- Collaborated with cross-functional teams, elevating project success rates
- Executed audits that increased compliance and reduced risk exposure
- Trained junior accountants, fostering a culture of excellence and accuracy